# SINGER®

#### SINGER PAKISTAN LIMITED

CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

FOR THE THREE MONTHS ENDED 31 MARCH

2 0 1 5

CONTENTS	PAGE
Company Information	1
Directors' Report	2
Condensed Interim Balance Sheet	3
Condensed Interim Profit and Loss Account (Un-audited)	4
Condensed Interim Statement of Comprehensive Income (Un-audit	ted) 5
Condensed Interim Cash Flow Statement (Un-audited)	6
Condensed Interim Statement of Changes in Equity (Un-audited)	7
Notes to the Condensed Interim Financial Statements (Un-audited)	8

**Note:** These Accounts are also available on Company's Website **www.singer.com.pk** 

#### **COMPANY INFORMATION**

#### **Board of Directors**

Kamal Shah M. Mahmood Ahmed Gavin J. Walker Badaruddin F. Vellani Mr. Rasheed Y. Chinoy Abdul Hamid Dagia Fareed Khan Bashir Ahmed

Chief Financial Officer

Chairman Chief Executive Officer (alternate : Qaiser Pervaiz)

Chief Internal Auditor

Qaiser Pervaiz A.H. Dawood

**Company Secretary** 

Najmul Hoda Khan

**Audit Committee** 

Badaruddin F. Vellani Chairman Kamal Shah Member Rasheed Y. Chinoy Member Abdul Hamid Dagia Member Fareed Khan Member Najmul Hoda Khan Secretary

**HR and Remuneration Committee** 

Kamal Shah Chairman
M. Mahmood Ahmed Member
Rasheed Y. Chinoy Member
Fareed Khan Member
Najmul Hoda Khan Secretary

**Bankers** 

Al Baraka Bank (Pakistan) Limited
Allied Bank Limited
Askari Bank Limited
Bank Alfalah Limited
Burj Bank Limited
Dubai Islamic Bank Pakistan Limited
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
National Bank of Pakistan
Soneri Bank Limited
The Bank of Punjab
United Bank Limited

Web site

www.singer.com.pk

Auditors

KPMG Taseer Hadi & Co Chartered Accountants

**Share Registrar** 

Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B S.M.C.H.S. Main Shahra-e-Faisal Karachi-74400, Pakistan

Registered and Head Office

Plot No. 39, Sector 19, Korangi Industrial Area

Karachi.

# DIRECTORS' REPORT FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2015

Directors of your Company present their report together with Un-audited Condensed Interim Financial Statements of the Company for the three months period ended 31st March 2015.

The business environment in the consumer appliances market continued to remain challenging on account of severe competition. The management is taking measures to be competitive in product prices. The management continued its efforts to increase cash sales and strengthened control on credit sales.

During the period, revenue of the Company declined to Rs. 371.6 million from Rs. 415.8 million, compared to the previous year, due to focus on cash sales which increased to 17.8%.

Gross margin declined to Rs. 81.1 million from Rs. 110.8 million, due to low sales, change in sales mix and lower earned carrying charges.

Marketing, selling and distribution cost increased to Rs. 69.2 million from Rs. 66.4 million, due to depreciation on revalued leasehold land and building and increase in salaries due to hiring of new employees.

Administrative expenses increased by Rs. 1 million mainly due to increase in salaries and hiring new employees to improve Company's operations.

Loss from operation in the first quarter was Rs. 15.9 million as against loss of Rs. 13.5 million in the same period last year, mainly due to low sales, low earned carrying charges and increase in Marketing, selling & distribution and Administrative Expenses.

Loss after taxation is Rs. 38.8 million as against loss of Rs. 39.1 million during the same period last year, mainly due to reasons explained above.

Loss per share for the first quarter was Re. 0.86, as against Re. 0.86 during the same period last year.

The management is focused on improving cash and dealer sales to further improve the cash flow of the Company, control costs and launch new models of refrigerators at competitive prices to improve the results of the Company.

On behalf of the Board

M. MAHMOOD AHMED
Chief Executive Officer

Karachi: 29 April 2015

### **CONDENSED INTERIM BALANCE SHEET**

AS AT 31 MARCH 2015		•	
AS AT ST MANCH 2015	Note	Un-audited 31 March 2015	Audited 31 December 2014
EQUITY AND LIABILITIES			s in '000)
Share capital and reserves			•
Authorised capital 70,000,000 (2014: 70,000,000) ordinary shares of Rs. 10 each	5.1	700,000	700,000
Issued, subscribed and paid-up capital Capital reserve Revenue reserve Accumulated loss		454,056 5,000 117,837 (274,761) 302,132	454,056 5,000 117,837 (237,828) 339,065
Surplus on revaluation of property, plant and equipment		568,246	570,152
Non-current liabilities			
Long term loans-secured Liabilities against assets subject to		75,313	81,875
finance lease Employee retirement benefits - obligation Deferred tax		8,223 21,169 155,232	8,626 19,931 159,912
		259,937	270,344
Current liabilities			
Trade and other payables Mark-up accrued on short term running finance and long term loans	6	496,644 38,477	499,619 45,934
Short term running finance - secured Current portion of long term loans Current portion of liabilities against assets subject to finance lease		1,301,056 73,437 5,166	1,305,600 86,546 6,797
Current portion of deferred income		232	464
Contingencies and commitments	7	1,915,012	1,944,960
ACCETO		3,045,327	3,124,521
ASSETS			
Non-current assets	•	4 00 4 505	1 000 070
Property, plant and equipment Intangible assets	8	1,024,505 28,858	1,032,370 29,826
Long term deposits		26,952	26,802
Current assets		1,080,315	1,088,998
Stores, spares and loose tools Stock-in-trade Trade debts and other receivables	9	4,949 410,904 1,249,250	6,613 428,200 1,317,837
Advances, deposits, prepayments and other receivables Taxation - net		23,289 145,026	26,580 124,251
Investments	10	35,000	51,500
Cash and bank balances		96,594 1,965,012	80,542 2,035,523
		0.045.007	2,000,020

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

**Chief Financial Officer** 

3,124,521

# CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

	Note	Three months ended 31 March 2015 (Rupees	Three months ended 31 March 2014
Sales		382,454	437,394
Earned carrying charges		64,830	69,424
Sales tax, excise duty, commission and discount  Net revenue	11	(75,712) 371,572	(90,968) 415,850
Cost of sales Gross margin	12	(290,428) 81,144	(305,060)
Marketing, selling and distribution cost		(69,219)	(66,365)
Administrative expenses		(14,385)	(13,386)
Other operating expenses		(13,427)	(44,541)
Loss from operations before finance cost		(97,031) (15,887)	(124,292) (13,502)
Finance cost		(44,462) (60,349)	(47,710) (61,212)
Other income		3,233	3,709
Loss before taxation		(57,116)	(57,503)
Taxation		18,277	18,401
Loss after taxation		(38,839)	(39,102)
		(Rupe	ee)
Loss per share - basic and diluted	13	(0.86)	(0.86)

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Jarush en

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

	Three months ended 31 March 2015	Three months ended 31 March 2014
	(Rupees i	n '000)
Net loss for the period	(38,839)	(39,102)
Other comprehensive income:		
Items not to be reclassified to profit or loss in subsequent period		
Actuarial loss arising on defined benefit plans (net of tax)	-	-
Comprehensive loss transferred to the equity	(38,839)	(39,102)
Components of comprehensive income not reflected in the equity		
Item to be reclassified to profit or loss in subsequent period	-	-
Total comprehensive loss	(38,839)	(39,102)

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Jonedh en

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

	Note	Three months ended 31 March 2015	Three months ended 31 March 2014
		(Rupees	in '000)
CASH FLOWS FROM OPERATING ACTIVITIES Loss before taxation		(57,116)	(57,503)
Adjustment for:  - Depreciation on property, plant and equipment  - Amortisation of intangible assets  - Finance cost  - Amortisation of deferred income  - Gain on disposal of property, plant and equipment  - Provision for staff retirement benefits		8,975 968 44,462 (232) - 1,238 (1,705)	7,802 1,098 47,710 (232) (318) 2,121 678
Working capital changes (Increase) / decrease in current assets Stores, spares and loose tools Stock-in-trade Trade debts and other receivables Advances, deposits, prepayments and other receivables		1,664 17,296 68,587 3,291	(1,480) 65,797 (84,767) (129,027)
Increase / (decrease) in current liabilities Trade and other payables		(2,975) 87.863	113,720
Net cash inflow / (outflow) from operations		86,158	(35,079)
Income tax paid Finance cost paid Employee retirement benefits received / (paid) Long term deposits - net Net cash inflow / (outflow) from operating activities		(7,178) (51,366) - (150) 27,464	(6,709) (42,237) 2,274 19 (81,732)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure Sale proceeds from disposal of property, plant and equi Investments matured during the period - net Net cash inflow / (outflow) from investing activities	pment	(1,110) - 16,500 15,390	(1,843) 1,476 - (367)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term loans - net Lease rentals paid Net cash outflow from financing activities Net increase / (decrease) in cash and cash equivalents		(19,671) (2,587) (22,258) 20,596	(23,750) (2,468) (26,218) (108,317)
Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period	14	(1,225,058) (1,204,462)	(1,154,049) (1,262,366)

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Jonedh en

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

	Issued subscribed and paid-up capital	Capital reserve	Revenue reserve	Unappropriated profit	Total
Balance as at 31 December 2013	454,056	5.000	117,837	38.830	615,723
Total comprehensive loss for the three months ended 31 March 2014	,	3,000	,•••	33,333	V.V.,: = V
Loss for the period	-	-	-	(39,102)	(39,102)
Net actuarial loss recognised directly in 'Other Comprehensive Income' net of tax	-	<u>-</u>		(39,102)	(39,102)
Transfer from surplus on revaluation of property, plant and equipment for the period - net of tax	-	-	-	1,043	1,043
Balance as at 31 March 2014	454,056	5,000	117,837	771	577,664
Total comprehensive loss for the nine months ended 31 December 2014					
Loss for the period	-	-	-	(246,617)	(246,617)
Net actuarial loss recognised directly in 'Other Comprehensive Income' net of tax	-	-	-	4,081	4,081
To a factor of the control of the co	-	-	-	(242,536)	(242,536)
Transfer from surplus on revaluation of property, plant and equipment for the period - net of tax	-	-	-	3,937	3,937
Balance as at 31 December 2014	454,056	5,000	117,837	(237,828)	339,065
Total comprehensive loss for the three months ended 31 March 2015					
Loss for the period	-	-	-	(38,839)	(38,839)
Net actuarial loss recognised directly in 'Other Comprehensive Income' net of tax	-	-		(00,000)	(00,000)
	-	-	-	(38,839)	(38,839)
Transfer from surplus on revaluation of property, plant and equipment for the period - net of tax	-	-	-	1,906	1,906
Balance as at 31 March 2015	454,056	5,000	117,837	(274,761)	302,132

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.

Chief Executive

Chief Financial Officer

Joseph en Director

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

#### 1. STATUS AND NATURE OF BUSINESS

Singer Pakistan Limited ("the Company") is incorporated in Pakistan as a public company limited by shares and is quoted on Karachi and Lahore Stock Exchanges. The Company is principally engaged in retailing and trading of domestic consumer appliances and other light engineering products, besides manufacturing and assembling of the same. The registered office of the Company is located at Plot No. 39, Sector19, Korangi Industrial Area, Karachi.

The Company is a subsidiary of Singer (Pakistan) B.V., Netherlands, whereas its ultimate parent company is Retail Holdings N.V., Netherlands.

#### 2. BASIS OF PREPARATION

These condensed interim financial statements of the Company for the three months ended 31 March 2015 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under Companies Ordinance, 1984 have been followed.

These condensed interim financial statements are unaudited and are being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

These condensed interim financial statements do not include all the information required for full annual financial statements, and should be read in conjunction with the Company's annual financial statements as at and for the year ended 31 December 2014.

These condensed interim financial statements have been prepared under the historical cost convention except for leasehold land and buildings which is stated at revalued amount less any subsequent depreciation and impairment losses.

The comparative balance sheet presented in these condensed interim financial statements has been extracted from the audited financial statements of the Company for the year ended 31 December 2014, whereas comparative condensed interim profit or loss account, condensed interim statement of cash flow and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial statements for the three months ended 31 March 2014.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

These condensed interim financial statements have been prepared using the same accounting policies which were applied in the preparation of the annual audited financial statements of the Company for the year ended 31 December 2014.

#### 4. ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT

The significant judgments, estimates and assumptions used by the management in preparation of these condensed interim financial information are same as those applied to the annual audited financial statements for the year ended 31 December 2014.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements as at and for the year ended 31 December 2014.

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

#### 5. SHARE CAPITAL

#### 5.1 Authorised Capital

This represents 70,000,000 (2014: 70,000,000) ordinary shares of Rs. 10 each amounting to Rs. 700 million (2014: Rs. 700 million)

#### 6. TRADE AND OTHER PAYABLES

The change in trade and other payables mainly comprise of an increase in trade creditors but decrease in bills payables and sales tax & excise duty payable.

#### 7. CONTINGENCIES AND COMMITMENTS

#### 7.1 Contingencies

There are certain pending lawsuits initiated by and against the Company concerning shop leases and ex-employees. However, based on the consultation with the legal advisors, management believes that no significant liability is likely to occur in these cases.

7.2 The Company has filed a Constitutional petition before the Sindh High court at Karachi, challenging the vires of Rule 58T of the Sales Tax Special Procedure Rules relating to 2 percent Extra Sales tax on certain home appliances. This was based on the advice of the tax and legal advisors that the said vires are not applicable on the Company. The case is pending before the Honourable Court. An interim order has been received in favour of the Company. The Company is confident that no liability is expected to occur in addition to the recorded liability.

The Company received a sales tax recovery order from the sales tax authorities amounting to Rs. 190.6 million, against which the Company has filed an appeal with the Commissioner Income Tax Appeals (CIT Appeals). CIT Appeals has deleted one item while the remaining matters have been set aside. Moreover, the management based on consultation with its tax advisor, is of the view that matter would be decided in favour of the Company.

Un-audited

		31 March 2015	31 December 2014
7.3	Commitments	(Rupees in '000)	
	Capital expenditure (software development) Outstanding letters of credit Commitment in respect of Ijarah rental	17,230 64,889 6,248	17,064 41,905 7,019
8.	PROPERTY, PLANT AND EQUIPMENT		
	Operating fixed assets Capital work-in-progress	1,021,762 2,743 1,024,505	1,029,935 2,435 1,032,370

Audited

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

8.1 Following is the cost of property, plant and equipment that have been added / transferred during

the three months ended 31 March 2015:  Owned	Three months ended 31 March 2015 (Rupees ii	Three months ended 31 March 2014 n '000)
Leasehold improvements	299	1,105
Furniture and equipment	501	69
Plant and machinery	-	425
Computers	2	126
	802	1,725
Leased		
Vehicles	-	4,186
	<u>-</u>	4,186
Capital work in progress-net	308	-

Following is the net book value of property, plant and equipment disposed off during the three months ended 31 March 2015.

	Dispo	Disposal NBV	
	Three months ended 31 March 2015	Three months ended 31 March 2014	
Owned	(Rupees	s in '000)	
Vehicles	-	1,158	

8.2 During the three months ended 31 March 2015, additions / transfers of Rs Nil (31 March 2014: Rs 0.118) were made to intangible assets.

	2014: Rs 0.118) were made to intangible assets.		
9.	TRADE DEBTS AND OTHER RECEIVABLES	Un-audited 31 March 2015	Audited 31 December 2014
		(Rupees	in '000)
	Considered good	(****)	,
	Hire purchase		
	- Retail	883,391	950,659
	- Institutional	206,147	218,261
		1,089,538	1,168,920
	Unearned carrying charges	(57,869)	(79,783)
		1,031,669	1,089,137
	Dealers	33,910	48,777
		1,065,579	1,137,914
	Other Receivables	183,671	179,923
		1,249,250	1,317,837
	Considered doubtful	215,991	207,520
		1,465,241	1,525,357
	Provision for doubtful debts and other receivables	(215,991)	(207,520)
		1,249,250	1,317,837

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

- 9.1 The Company has recognised a provision of Rs. 8.471 million net of securities available with the Company (2014: Rs. 46.96 million) for doubtful debts and other receivables while an amount of Rs. Nil (2014: Rs.17.9 million) was written off during the period against provision.
- 9.2 Other receivables comprise of amounts recoverable from the current and former field employees amounting to Rs. 332.8 million (31 December 2014: Rs. 329.06 million) out of which 149.14 million has been considered as doubtful. Provision of Rs. 149.14 million has been made against this balance, net of securities and insurance claims available with the Company.

#### 10. INVESTMENTS

This represents term deposit receipts in respect of amounts retained from employees as security and required to be kept separately. This carries mark-up ranging from 7.4% to 9.6% (31 December 2014: 9.25 % to 9.6%) per annum, maturing on various dates by 23 September 2015.

Thurs a management

Sales - Local - Export         382,454         437,394           - Export	11. NET REVENUE	Note	Three months ended 31 March 2015	Three months ended 31 March 2014
- Local - Export 382,454 437,394 - 382,454 437,394   Earned carrying charges 64,830 69,424   447,284 506,818   Sales tax and excise duty (41,642) (52,601) (38,367) (75,712) (90,968) 371,572 415,850    12. COST OF SALES			(Rupees	s in '000)
Earned carrying charges  Earned carrying charges  64,830 447,284 506,818  Sales tax and excise duty Commissions and discounts  (41,642) (52,601) (38,367) (75,712) (90,968) 371,572 415,850  12. COST OF SALES  Opening stock - finished goods Purchases - finished goods Cost of goods manufactured 189,146 225,026 582,611 685,810  Closing stock - finished goods (292,183) (380,750) 290,428 305,060  13. LOSS PER SHARE - basic and diluted  Loss after taxation (38,839) (39,102)	- Local		382,454	437,394
Sales tax and excise duty Commissions and discounts  Sales tax and excise duty Commissions and discounts  (41,642) (34,070) (38,367) (75,712) (90,968) 371,572 415,850  12. COST OF SALES  Opening stock - finished goods Purchases - finished goods Cost of goods manufactured 103,583 26,802 Cost of goods manufactured 189,146 225,026 582,611 685,810  Closing stock - finished goods (292,183) 290,428 305,060  13. LOSS PER SHARE - basic and diluted Loss after taxation (38,839) (39,102) (Number in '000) Weighted average number of ordinary shares  13.1 45,406 45,406	- Export		382,454	437,394
Commissions and discounts  (34,070) (75,712) (90,968) 371,572 415,850  12. COST OF SALES  Opening stock - finished goods Purchases - finished goods Cost of goods manufactured 103,583	Earned carrying charges			
12. COST OF SALES  Opening stock - finished goods  Purchases - finished goods Cost of goods manufactured  189,146 225,026 582,611 685,810  Closing stock - finished goods  (292,183) (380,750) 290,428 305,060  13. LOSS PER SHARE - basic and diluted  Loss after taxation  (38,839) (39,102) (Number in '000)  Weighted average number of ordinary shares  13.1 45,406 45,406			(34,070)	(38,367)
Purchases - finished goods Cost of goods manufactured  103,583 26,802 189,146 225,026 582,611 685,810  Closing stock - finished goods (292,183) 290,428 305,060  13. LOSS PER SHARE - basic and diluted  Loss after taxation (38,839) (39,102) (Number in '000)  Weighted average number of ordinary shares 13.1 45,406(Rupee)	12. COST OF SALES		371,572	415,850
Cost of goods manufactured       189,146 582,611       225,026 685,810         Closing stock - finished goods       (292,183) 290,428       (380,750) 305,060         13. LOSS PER SHARE - basic and diluted       (38,839) (39,102) (Number in '000)         Weighted average number of ordinary shares       13.1       45,406 45,406 (Rupee)	Opening stock - finished goods		289,882	433,982
290,428   305,060			189,146	225,026
Loss after taxation (38,839) (39,102)  (Number in '000)  Weighted average number of ordinary shares 13.1 45,406 45,406 (Rupee)	Closing stock - finished goods			
Weighted average number of ordinary shares 13.1 45,406 45,406(Rupee)	13. LOSS PER SHARE - basic and diluted			
Weighted average number of ordinary shares       13.1       45,406       45,406         ———————————————————————————————————	Loss after taxation		(38,839)	(39,102)
of ordinary shares 13.1 45,406 45,406(Rupee)			(Numb	er in '000)
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		13.1	45,406	45,406
Loss per share - basic and diluted (0.86)			(F	Rupee)
	Loss per share - basic and diluted		(0.86)	(0.86)

13.1There were no convertible dilutive potential ordinary shares in issue as at 31 March 2015 and 31 March 2014.

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

#### 14. CASH AND CASH EQUIVALENTS

CASITAND CASIT EQUIVALENTS		
	Un-audited 31 March 2015	Un-audited 31 March 2014
	(Rupee	s in '000)
Cash and bank balances Short term running finance - secured	96,594 (1,301,056) (1,204,462)	112,412 (1,374,778) (1,262,366)

#### 15. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of parent company Singer (Pakistan) B.V., Netherlands - ultimate parent company Retail Holdings N.V., Netherlands, related foreign group companies, local associated companies, directors of the Company, companies where directors also hold directorships, key management personnel and employee retirement benefit funds. The aggregate value of transactions and outstanding balances as at 31 March 2015 with related parties other than those which have been disclosed elsewhere in these condensed interim financial statements are as follows:

		Three months ended	
	Note	Un-audited 31 March 2015	Un-audited 31 March 2014
		(Rupees in '000)	
Transactions			
Purchases of goods, materials and services	15.1	3,080	4,578
Royalty	15.2		4,865
Employee retirement benefits	15.3	1,869	2,121
Remuneration of key management personnel	15.4	10,207	9,799
	Note	Un-audited 31 March 2015	Audited 31 December 2014
		(Rupees in '000)	
Balance payable / (receivable)			
Purchases of goods, materials and services	15.1	3,425	3,332
Royalty	15.2		
Employee retirement benefits - Gratuity Scheme	15.3	8,330	7,866
- Pension Scheme		2,852	2,674
Dividend on non-remittable shares		517	517

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED 31 MARCH 2015

- 15.1 Purchases of goods, materials and services are entered into at agreed market prices.
- 15.2 The Company accrues royalty to Singer Asia Limited, Cayman Islands (a subsidiary of Retail Holdings N.V., Netherlands) based on sales of the Company in accordance with the royalty agreement duly registered with the State Bank of Pakistan. However, Singer Asia Limited has waived the entire amount of royalty payable by Singer Pakistan Limited for the calender year 2015 as a one time waiver.
- **15.3** Contributions to the employee retirement benefits schemes are made in accordance with the terms of employee retirement benefit schemes and actuarial advice.
- 15.4 Remuneration to the key management personnel are in accordance with their terms of employment.

#### 16. OPERATING SEGMENTS

- **16.1** These condensed interim financial information have been prepared on the basis of single reportable segment.
- **16.2** Sales to domestic customers in Pakistan are 100.00% (2014: 100.0%) and to customers outside Pakistan are Nil (2014: Nil) of the revenue during the three months ended 31 March 2015.
- 16.3 All non-current assets of the Company at 31 March 2015 are located in Pakistan.
- **16.4** Sale to any single customer did not equal or exceed 10% of the Company's revenue during the three months ended 31 March 2015 and three months ended 31 March 2014.

#### 17. DATE OF AUTHORISATION

These condensed interim financial statements was authorised for issue by the Board of Directors in their meeting held on 29 April 2015.

#### 18. GENERAL

- 18.1 Figures have been rounded off to nearest thousand unless stated otherwise.
- **18.2** Figures have been rearranged / reclassified wherever necessary for better presentation.

Chief Executive

Chief Financial Officer

Director

# **BOOK POST**

# **UNDER POSTAL CERTIFICATE**

Corporate: 2633026-27

# If undelivered, please return to: SINGER PAKISTAN LIMITED Plot No. 39, Sector 19,

Korangi Industrial Area, Karachi.